

**JOHN D. DONAHUE**  
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## **PROFESSIONAL EXPERIENCE**

*1987 - 1993 and 1995 - present:* **Harvard Kennedy School**

Raymond Vernon Senior Lecturer in Public Policy

Associate Professor (1991-93 and 1995-99), Assistant Professor (1987-91)

Current responsibilities include: Faculty chair, Master of Public Policy program and MPP task force; co-chair for cases and curriculum, SLATE teaching initiative. Member of Spring Exercise Design Team, HKS-HBS Joint Degree Steering Committee; HKS-HLS Joint Degree Working Group, Campus Master Plan Group.

Past responsibilities include: Founding faculty chair, SLATE teaching initiative; director, Weil Program on Collaborative Governance; faculty chair, Harvard Health Care Delivery Policy Program; co-chair, Spring Exercise; director, Visions of Governance in the 21<sup>st</sup> Century research program; co-chair, Masters in Public Policy Second-Year Committee; chair of MPP/MPA2 admissions committee; member of: Disciplinary Review Board, Labor-Management Joint Council, Academic Affairs Council, curriculum reform committee; Kennedy School Futures task force, Non-Profit Governance and Accountability Research Fund Board, and Harvard Advisory Committee on Shareholder Responsibility.

Courses taught include:

Creating Value in Business and Government  
Strategy, Structure, and Leadership in Public Service Organizations  
HKS-HBS Joint Degree Programs Seminar  
Procurement, Privatization, and Partnerships  
Privatization Analysis  
Business and Government in a Federal System  
Policy Analysis and Design  
Business and Government Research Seminar  
The Business-Government Relationship in America  
Political and Organizational Analysis  
Financial Management, Budgeting, and Control  
Topics in Public and Private Finance

**(professional experience, continued)**

**1993 -- 1995: U.S. Department of Labor**

Counselor to the Secretary (1994-95) Responsibilities included providing policy advice and managing policy initiatives on issues within and beyond the Labor Department; managing the development of articles, speeches, and policy-related communications; representing the Department on the Domestic Policy Council and in other Administration and external settings; overseeing the Departmental research agenda.

Assistant Secretary for Policy (1993-94) Responsibilities included managing civil service policy staff; reorganizing Departmental regulatory and policy review process; serving as Departmental regulatory policy officer.

**1978 – 1980 Indiana University, International Development Institute**

Research associate part-time 1978-79, full-time 1979-August 1980

**EDUCATION**

**Harvard University** Master of Public Policy, 1982; Ph.D. in Public Policy, 1987; Dively Foundation Fellowship, Business and Government Doctoral Fellowship, National Science Foundation Graduate Fellowship.

**Indiana University** B.A. with high distinction in economics and political science, 1979. University honors; departmental thesis award; Phi Beta Kappa.

**PUBLICATIONS**

**Books Written**

*Collaborative Governance: Private Roles for Public Goals in Turbulent Times* (with Richard J. Zeckhauser; Princeton University Press 2011)

*The Warping of Government Work* (Harvard University Press, 2008; Princeton Industrial Relations Section list of 12 Noteworthy Books in Industrial Relations and Labor Economics)

*Hazardous Crosscurrents: Confronting Income Inequality in an Era of Devolution* (Century Foundation/Brookings Institution Press, 1999)

*Disunited States* (Basic Books, 1997)

**(books written, continued)**

*The Privatization Decision* (Basic Books, 1989; *New York Times Book Review* Notable Books, 1990; paperback 1991; Spanish translation 1991; Arabic, Portuguese, and Swedish translations 1992)

*New Deals: The Chrysler Revival and the American System* (Times Books, 1985; paperback Penguin Books, 1986; with Robert B. Reich)

**Books Edited**

*Ports in a Storm* (Brookings Institution Press, with Mark H. Moore, 2012)

*For the People: Can We Fix Public Service?* (Brookings Institution Press, with Joseph S. Nye, Jr., 2003)

*Market-Based Governance: Supply Side, Demand Side, Upside and Downside* (Brookings Institution Press, with Joseph S. Nye, Jr., 2002)

*Governance Amid Bigger, Better Markets* (Brookings Institution Press, with Joseph S. Nye, Jr., 2001)

*Governance in a Globalizing World* (Brookings Institution Press, with Joseph S. Nye, Jr., 2000)

*Making Washington Work: Tales of Innovation in the Federal Government* (Brookings Institution Press, 1999)

*Cost-Benefit Analysis and Project Design* (Indiana University Press, 1980)

**Policy Analyses**

*Opportunity Knocks: Training the Commonwealth's Workers for the New Economy* (Massachusetts Institute for a New Commonwealth, 2000; with Lisa Lynch and Ralph W. Whitehead, Jr.)

*Taxes and Retirement in the State of Maine* (for the Libra Foundation, and distributed by the Maine State Planning Office, 1999; with Herman B. Leonard)

*Subnational Business-Attraction Policies in the United States* (Organization for Economic Cooperation and Development, 1998)

*Shortchanging the Workforce: The Job Training Partnership Act and the Overselling of Privatized Training* (Economic Policy Institute, 1990)

## Book Chapters

“Introduction” (with Mark H. Moore) and “The Tumbler’s Task” (with Richard J. Zeckhauser) in Donahue and Moore, eds., *Ports in a Storm*, 2012

“A Twisted Transformation,” in Martha Minow and Jody Freeman, eds., *Outsourcing the U.S.* (Harvard University Press, 2009)

“The Unaccustomed Inventiveness of the Labor Department,” in Sanford Borins, ed., *Innovations in Government: Research, Recognition, and Replication* (Brookings Institution Press, 2008)

“Sharing the Watch: Collaborative Infrastructure Security” (with Richard Zeckhauser) in *Private Security, Public Vulnerability* Phillip Auserwald *et al.*, eds., Cambridge University Press, 2006

“Public-Private Collaboration,” (with Richard Zeckhauser), *Oxford Handbook of Public Policy*, Oxford UP, 2006

“In-and-Outers: Up or Down?” and “Introduction” (with Nye) in Donahue and Nye, editors, *For the People: Can We Fix Public Service?* 2003

“The Architecture of Accountability,” and “The Problem of Public Jobs,” in Donahue and Nye, editors, *Market-Based Governance: Supply Side, Demand Side, Upside and Downside*, 2002

“Governing Well Amid Bigger, Better Markets” with Joseph S. Nye, Jr. and “Government’s Role When Markets Rule,” with Richard J. Zeckhauser, in Donahue and Nye, editors, *Governance Amid Bigger, Better Markets*, 2001

“ICANN and the Migration of Governance,” in Ingrid Hamm and Marcel Machill, editors, *Wer Regiert das Internet?*, Verlag Bertelsmann Stiftung, 2001

“Centralization and Its Discontents,” with Mark A. Pollack, in Kalypso Nicolaidis and Robert Howse, editors, *The Federal Vision: Legitimacy and Levels of Governance in the US and the EU*, Oxford University Press, 2001

“How Far Can Privatization Go?” in *Contracting, Managed Competition, and City Services* (Robin A. Johnson and Norman Walzer, editors) Greenwood Publishing, 2000

“The Case for Serious Federal Financing of America’s Public Schools,” in Michael Calabrese, ed., *Passing the Test: The National Interest in Good Schools for All* (Washington: Center for National Policy, 2000)

### **(book chapters, continued)**

"Efficiency, Rent-Seeking, and Privatization: Ten Propositions" in Paul Davidson and Jan Kregel, eds., *Economic Problems of the 1990s* (Edward Elgar Publishing, Ltd., 1991)

"Prisons for Profit" in Jan Brakel, ed. *Selling the Prisons: In Search of Solutions to the Corrections Crisis* (Independent Institute Press, 1991)

"The Ideological Romance of Privatization" in Richard M. Coughlin, ed., *Morality, Rationality, and Efficiency: Perspectives on Socio-Economics* (M.E. Sharpe, 1991)

### **Magazine and Journal Articles**

"Collaborative Governance" (with Richard J. Zeckhauser), *Milkin Institute Review*, July 2011

"The Real Stakes of Getting Tough With Public Workers," *Government Finance Review*, April 2011

"The Race Between Public-Private Collaboration and Competition," *Public Administration Review*, Volume 70, December 2010

"The Next FEMA," (with Max Steir) *The Washington Monthly*, November-December 2008

"A Simple Method for Estimating Aggregate Government Outsourcing," (with Steven Minicucci) *Journal of Policy Analysis and Management*, Vol. 23, No. 3, Summer 2004

"Privatization and the Public Workforce: Status and Stakes" *Fordham Urban Law Journal* XXVIII, No. 5, June 2001

"The Unhappy Medium," *Groundwork* (Institute for Local Self-Reliance; Issue 1) Summer 1998

"Tiebout? Or Not Tiebout? The Market Metaphor and America's Devolution Debate," *The Journal of Economic Perspectives* 11, no. 4, Fall 1997, reprinted in Bruce Kobayashi and Larry E. Ribstein, eds., *The Economics of Federalism* (Northampton, MA: Edward Elgar, 2007)

"The Devil in Devolution," *The American Prospect*, May-June 1997; reprinted in *State and Local Government, Annual Edition* (McGraw-Hill, 1998) and in Theodore J. Lowi *et al.*, editors, *Readings in American Government: Fifth Edition* (Norton, 1998)

"The Disunited States," *The Atlantic Monthly*, May 1997, reprinted in *American Government, Annual Edition* (McGraw-Hill, 1998) and in *Dialogue of Democracy, Vol. II* (Simon and Schuster Custom Publishing, 1998)

**(magazine and journal articles, continued)**

"Privatization and Its Discontents," *The New Democrat*, March, 1992

"Lessons from the Chrysler Bailout" *California Management Review* XXVII, No. 4, Summer 1985  
(with Robert B. Reich)

"The Political Economy of Milk" *The Atlantic Monthly*, October 1983

**Reviews, Op-eds, and Other Publications**

"Why Smart Business Wants Strong Government," (with Richard J. Zeckhauser) *Bloomberg Government*, May 24 2011

"Beyond Big or Small Government," (with Richard J. Zeckhauser) *National Journal* online, May 16, 2011b

"Outsourcing the Wrong Jobs," *New York Times* online "Room for Debate," April 4 2011

"Learn a Lesson in Collaboration from Green Bay's 'Cheeseheads,'" (with Richard J. Zeckhauser) *CNN.com*, February 5, 2011

Columns in *Governing* magazine's "Management Insights" series:

- "The Siren Song of 'The Other Thing'" February 2006
- "Innovating Against the Odds" April 2006
- "Outsourcing Perversity" July 2006
- "A Twisted Transformation" September 2006
- "What's Next for Public Management?" November 2006
- "Want to Buy a Used Road?" February 2007
- "The End of the End of Government," May 2007
- "The Labor Department's Strange Stretch of Innovation," September 2007
- "The Right Kind of Accountability," April 2008
- "What Government Does," July 2008
- "The Upside of the Downturn," November 2008
- "Managing Without Miracles," March 2009
- "What Change Can We Believe In?" August 2009
- "Business and Government: Competitors or Collaborators?" November 2009
- "Seeing Through Transparency," February 2010
- "Bad Times Can Be Good Times for Innovation," June 2010

Invited comment on Amy Wilkinson, "Teaching a Hippo to Dance," *The Wilson Quarterly*, Volume XXXIII, No. 2, Spring 2009

**(reviews and other publications, continued)**

Review of Julian Le Grand, *The Other Invisible Hand: Delivering Public Services through Choice and Competition* in *Social Service Review*, Volume 82, No. 4, December 2008

Review of David G. Frederickson and H. George Frederickson, *Measuring the Performance of the Hollow State* and Beryl A. Radin, *Challenging the Performance Movement: Accountability, Complexity, and Democratic Values* in *Journal of Policy Analysis and Management*, Volume 27, No. 3, 2008

Review of Alan Snitow and Deborah Kaufman, *Thirst: Fighting the Corporate Theft of Our Water*, in *Stanford Social Innovation Review*, Volume 5, No. 4, Fall 2007

“Dynamics of Diffusion: Conceptions of American Federalism and Public-Sector Innovation,” Ash Institute for Innovation and Democratic Governance Occasional Paper Series, February 2006

Review of Jon Teaford, *The Rise of the States*, in *American Historical Review* Vol. 109, No. 3, June 2004

Review of Gordon Tullock *et al*, *Government Failure: A Primer in Public Choice* and Paul Light, *Government’s Greatest Achievements* in *Journal of Policy Analysis and Management*, Winter 2004

Review of Penn Kemble, *Workforce Development and the New Unionism* in *CommonWealth*, Winter, 2002

“Is Government the Good Guy?” op-ed in *The New York Times*, December 13, 2001

“Building a Better Bailout,” op-ed on *TomPaine.com*, September 24, 2001

“Innovation in the Federal Government,” Taubman Center Annual Report 1997-98

Review of B. Guy Peters, *The Future of Governing* in *The American Political Science Review* (Winter 1998)

“Suppose States Can Do It Better—Will They?” *CommonWealth*, Fall 1996

Review of *Privatizing the Economy: Telecommunications Policy in Comparative Perspective*, by Raymond Duch, *Policy Currents* May, 1992

Foreword, *Invitation to Change*, Pioneer Institute for Public Policy Research, 1991

*Conference Report*, Workshop on Eastern European Privatization and Decentralization, Gdansk, Poland; Project Liberty, 1991

**(reviews and other publications, continued)**

Review of *The Profit Motive and Patient Care* by Bradford H. Gray, *The New York Times Book Review*, April 28, 1991

Review of *Unlimited Wealth: The Theory and Practice of Economic Alchemy* by Paul Zane Pilzer, *The Washington Monthly*, January/February 1991

"Infrastructure Privatization: Who's In Charge?" *The Public's Capital* Spring 1990

Review of *Corporate Makeovers*, by Harvey H. Segal, *The New York Times Book Review*, 1989

"Organizational Imperatives and Technology Choice" (Program for Advanced Studies in Technical Assistance Methodology *Design Note*, 1979)

**Selected Teaching Cases**

London Transport Oyster Card Contract suite (4 cases, supervisor) 2012

"California Prison Guards and the 'Three Strikes' Initiative," (supervisor) 2009

"King County Brings Local Action to a Global Threat," supervisor, 2009

"Italy Buys in Bulk," supervisor, 2008

"Too Many Parents? The Governance of the Rose Kennedy Greenway" (supervisor) 2006

"The Mexican Government's Retail Chain: Politics, Social Welfare, and the Bottom Line" (supervisor) 2006

"Hard-Won Accord: British Columbia and EDS Canada Negotiate a Complex Revenue Management Contract" (supervisor) 2006

"Public Service or Gravy Train: The U.S. Guaranteed Student Loan Program" (supervisor) 2005

"Smarter Foreign Aid?: USAID's Global Development Alliance" (supervisor) 2004

"Parks and Partnerships in New York City B: The Spectrum of Engagement" 2004

"Parks and Partnerships in New York City A: Adrian Benepe's Challenge" 2003

"Private Support Services for Houston's Public Schools," (supervisor), 2001

**(teaching cases, continued)**

- “ICANN: Experiment in Global Self-Governance?” (co-supervisor), 2001
- “The Francis W. Parker Essential Charter School,” 1999
- “Saving for the Future: The Scholarship-in-Escrow Program” (supervisor), 1999
- “The Cleveland School Voucher Program: A Question of Choice” (supervisor), 1999
- “The Endicott Town Meeting” (with Jay Walder), 1999
- “Higher-Education Harvest” (with Jay Walder), 1999
- “WBLT Public Television” (with Jay Walder), 1999
- “More Money for Safer Workplaces: Darla and the Devil in the Details” (supervisor) 1999
- “The Targeted Jobs Tax Credit,” 1997
- “How Washington and Detroit Became Partners,” (supervisor) 1997
- “North Carolina and the Battle for Business,” (supervisor) 1996
- "The Hong Kong-New England Network," (supervisor and editor) 1992
- "The Treuhandanstalt: Taking a Nation Private," (research, design, and supervisor) 1992
- "Skoda, Budvar, and the Czech Privatization Ministry," (supervisor and editor) 1992
- "Private Financing of Social Services: Brazilian Job Training in Transition," 1991
- "XPORT: A Public-Sector Trading Company," (supervisor) 1990
- "Privatization in Lone Pine," 1989; teaching note 1997
- "Boston Taxicabs," (With Jose Gomez-Ibanez) 1983

## **Task Force Memberships**

*Partnerships for Workforce Development: A Call to Action* (Albert Shanker Institute, 2004)

*Improving Medicare Governance and Management* (National Academy of Social Insurance, 2002)

*Alternate Trajectories: Options for Competitive Sourcing of the Space Shuttle Program* (RAND Corporation, 2002)

*Outsourcing Management Functions for the Acquisition of Federal Facilities* (National Research Council, 2000)

## **Reviewer or Referee**

Brookings Institution Press

*California Management Review*

Cornell University Press

Columbia University Press

Congressional Budget Office

Georgetown University Press

*Governance*

*International Journal of Public Policy*

*International Public Management Journal*

*International Review of Administrative Sciences*

*International Studies Quarterly*

*Journal of Economic Education*

*Journal of Policy Analysis and Management*

*Journal of Public Administration Research and Theory*

Massachusetts Institute for a New Commonwealth

Oxford University Press

Netherlands Organization for Scientific Research

Pioneer Institute

*Policy Studies Journal*

*Political Science Quarterly*

Princeton University Press

*Public Administration*

*Public Administration Review*

Sage Publications

Smith-Richardson Foundation

*State and Local Government Review*

## ***Pro Bono Professional Work***

*International Journal of Public Management*, Editorial Board, 2009 -- present

National Association of Schools of Public Affairs and Administration, Policy Issues Committee, 2009 – present

U. S. Government Accountability Office, “Knowledge Transfer” teleconference presentation, 2010

Technology CEO Council, Annual Policy Retreat, 2010

U.S. Department of Health and Human Services, Expert Panel for Health IT Strategy, May 2009

Roundtable on “Inspiring Federal Service,” Program Team, 2009

*Politique Americaine*, scholarly advisory board, 2004—2008

Massachusetts Technology Collaborative, Advisory Panel, 1997-- 2008

Francis Parker Charter School, Ayer, Massachusetts, founding trustee, 1994 – 2008

U.N. Development Program, Millennium Development Fund. expert panelist, 2007

*Journal of Policy Analysis and Management*, Book Review Editor, 2002-2005

Distinguished Professorship Review Panel, Baruch College, 2003

Youth Tech Entrepreneurs, advisor, 2000-2003

World Economic Forum, Annual Meeting report collaborator, 2002

Massachusetts Institute for a New Commonwealth, Board of Policy Advisors founding member, 1995-2002

Board of Governors, U.S. Postal Service, moderator for first Governors’ meeting with customer and labor groups, 2002

Massachusetts Department of Economic Development, expert panel on “Improving the Outcomes of Government Action,” 2001

Kaufman Center for Entrepreneurial Leadership, advisory panel, 2001

Third Way Project, 1998-99

**(pro bono professional work, continued)**

Responsible Investment Information Task Force, 1998-99

World Bank, World Development Report Symposium, 1998

Progressive Policy Institute, Scholars' Council, 1995-98

U.S. General Accounting Office Expert Panel on Privatization, 1996 –97

Presidential Transition, 1993

Pioneer Institute Better Government Competition, judge, 1991

U.S. General Accounting Office, Panel on Consultants in the Federal Government, 1990

**Consulting and Paid Speaking**

U.S. Department of the Interior, 2012

Valador Information Architects, 2012

Real Collegio Complutense, 2007-12

Fundacion Rafel de Pino, 2004-09

Copenhagen Business School, 2007-08

United Nations Development Program, 2007-08

Dubai School of Government, 2007

National Aeronautics and Space Administration, 2002, 2004-05, 2006

Bocconi University Business School, 2005

World Knowledge Forum, Seoul, 2004

Association of Government Accountants, 2001

National Center for Education and the Economy, 2001

Ford Foundation, 2000

**(consulting and paid speaking, continued)**

American Management Systems, 2000

Institute for Policy Implementation, 2000

Council for Excellence in Government, 1997-99

Pacific Northwest Regional Economic Consortium, 1998

Global Institute for Research in Social and Industrial Progress, Tokyo, 1998

National Economic Council, 1997

Budget Control Board, South Carolina, 1997

Organization for Economic Cooperation and Development, 1996-97

U.S. Department of Labor, 1995-97

Boston Edison Corporation, 1992

City of Dallas, Texas, City Manager's Office, 1992

Price-Waterhouse, Privatization Division, 1991-92

International Bank for Reconstruction and Development, 1990-92

State of Alaska, Department of Community and Regional Development, 1987

City of New Haven, Office of Economic Development, 1986-88

Commonwealth of Massachusetts, 1985, 1991

**Other Activities**

Follen Church Society, trustee, 2006 – 2010, board member 2012

ChoiceStream, Inc., advisory board member, 2001 – 2006

Visiting scholar, University of Barcelona, September-December 2005

**(other activities, continued)**

Center for Business and Government Distinguished Service Award, 2005

Town Manager search committee, Lexington, MA., 2004 – 2005

Innovations in American Government, site evaluator, 1996-2002

*Institut für Angewandte Wirtschaftsforschung*, Tübingen, visiting fellow, 1991

University of Leeds, teaching workshop instructor, 1991

President's Commission on Executive Exchange, Harvard curriculum director, 1989 and 1990

Office of the U.S. Trade Representative, economic analyst, summer 1981

**Languages**

*French:* Good reading and comprehension, flawed but serviceable speaking

*German, Catalan:* Basic reading, speaking and comprehension

*Spanish:* Basic reading

**Personal:** Married since 1986 to Maggie Pax; father of Kate (born 1993) and Ben (born 1995).